

*Family Owned Since 1910*

# O. DiBella Music Inc

456 S. Washington Ave. Bergenfield, NJ 07621 201-385-5800

## 2026-2027 School Year Musical Instrument Rental Purchase Program

O. DiBella Music provides premium quality instruments to its rental customers. These instruments, manufactured by Selmer, Bach, Yamaha, Buffet, Leblanc, Jupiter, Armstrong, King, DiBella, Ludwig and Pearl, are specifically designed with the student player in mind.

### Highlights of Our Rental Program -

- **All-Inclusive Rental Fee.** No surprise charges – everything is included in your rental fee.
- **Free Repair** of problems caused by normal wear and tear with a very quick turnaround
- **Free Pick-Up and Delivery** of Rentals, Repairs and Supplies to and from your school
- **Purchase Option** - Every rental payment counts towards buying the instrument.

### It's Easy to Get Started

1. Visit [www.odibellamusic.com](http://www.odibellamusic.com) and complete the order form under the Rentals tab.



QR to O. DiBella Music .com

2. We will deliver an instrument to your child's school before the date it is needed.
3. If you'd prefer, stop in at our shop in Bergenfield and pick up your instrument rental.

### Full School Year Rental Rates

Clarinet, Flute, Violin,  
Trumpet, Trombone,  
Bell Set, Snare Drum,  
Snare/Bell Kit, Viola

**\$169.<sup>95</sup>** +sales tax **until July 1, 2027**  
and then \$35.<sup>00</sup> per month + sales tax

Alto Saxophone, Oboe,  
Piccolo, Soprano Sax

**\$249.<sup>95</sup>** +sales tax **until July 1, 2027**  
and then \$45.<sup>00</sup> per month + sales tax

French Horn, Cello  
Bass Clarinet, Tenor Sax  
Baritone Horn, Euphonium

**\$349.<sup>95</sup>** +sales tax **until July 1, 2027**  
and then \$65.<sup>00</sup> per month + sales tax

Bassoon, Tuba,  
Baritone Sax, Double Bass  
Low C Bass Clarinet

**\$549.<sup>95</sup>** +sales tax **until July 1, 2027**  
and then \$95.<sup>00</sup> per month + sales tax

**Other Instruments are available-** Please call to inquire.

**Billing** – Our 2026-2027 full school year rental fee will be charged to your credit card on the day that you rent your instrument. Then, after the first school year rental ends on June 30, 2027, our monthly rental fee, plus sales tax, will be charged to your credit card on the 1<sup>st</sup> of each month until your instrument is either purchased or returned. A receipt will be emailed after each billing.

**Continuous rental** is required to take advantage of any purchase option. Rental payments cannot be carried from contract to contract for purchase credit.

- By including your major credit card number on our order form, you, as the card holder, authorize O. DiBella Music to bill your credit card as rental fees become due.

If you are not able to provide a valid major credit card, please call O. DiBella Music to discuss other options.

A 1.5 % per month service charge will be imposed on all past due balances. The cardholder will be responsible for all collection costs.

**Early Purchase Discounts** –Your rental instrument may be purchased at any time. The purchase price is calculated by subtracting **All** of your rental payments from your instrument’s suggested retail value and then taking an **Additional Discount** from that balance as follows:

|                      |             |          |           |          |           |
|----------------------|-------------|----------|-----------|----------|-----------|
|                      | Day 1 until | 7/1/27 - | 10/1/27 - | 1/1/28 - | 4/1/28    |
|                      | 6/30/27     | 9/30/27  | 12/31/27  | 3/31/28  | and later |
| Additional Discount* | 40%         | 35%      | 30%       | 25%      | 20%       |

**Or Rent** until your payments equal the suggested retail value to complete your purchase.

**Violin, Viola, Cello, French Horn, Baritone Horn**– Most young students begin their lessons on a smaller-sized instrument. These instruments may be exchanged for larger sizes as the player grows. All rental payments will accumulate toward the purchase of a full-size instrument. Smaller instruments may be purchased if desired.

**Typical Suggested Retail Values**

| Instrument           | New       | Lightly Used | Reconditioned | Instrument            | New       | Lightly Used | Reconditioned |
|----------------------|-----------|--------------|---------------|-----------------------|-----------|--------------|---------------|
| <b>Alto Sax</b>      | \$2920.00 | \$2450.00    | \$1500.00     | <b>Oboe</b>           | \$3750.00 | \$2900.00    | \$2050.00     |
| <b>Baritone Horn</b> | 2480.00   | 1950.00      | 1250.00       | <b>Piccolo</b>        | 1910.00   | 1450.00      | 950.00        |
| <b>Bass Clarinet</b> | 3900.00   | 3100.00      | 2500.00       | <b>Snare/Bell Kit</b> | 924.00    | 750.00       | 525.00        |
| <b>Bell Set</b>      | 640.00    | 495.00       | 350.00        | <b>Snare Drum</b>     | 525.00    | 400.00       | 280.00        |
| <b>Cello</b>         | 2480.00   | 1900.00      | 1150.00       | <b>Tenor Sax</b>      | 3682.00   | 2950.00      | 1995.00       |
| <b>Clarinet</b>      | 1395.00   | 1100.00      | 700.00        | <b>Trombone</b>       | 1874.00   | 1450.00      | 995.00        |
| <b>Euphonium</b>     | 3550.00   | 2600.00      | 1900.00       | <b>Trumpet</b>        | 1823.00   | 1400.00      | 995.00        |
| <b>Flute</b>         | 1290.00   | 1050.00      | 750.00        | <b>Viola</b>          | 1468.00   | 1195.00      | 995.00        |
| <b>French Horn</b>   | 2759.00   | 2250.00      | 1650.00       | <b>Violin</b>         | 1199.00   | 895.00       | 650.00        |

**Repairs** – Your rental instrument will be repaired at O. DiBella Music free of charge unless, in the opinion of our repair department, the instrument was mishandled. Please note that strings, reeds, rosin, drumsticks and oils are disposable items which must be replaced at the customer’s expense. If your instrument needs repair, contact O. DiBella to arrange a pick-up at your school. or bring your instrument directly to O. DiBella Music in Bergenfield.

**Instrument Return** - Your instrument may be returned at any time without further obligation, assuming payments are current, and the instrument has not been damaged. Contact O. DiBella to arrange a pick-up at your school or bring your instrument directly to O. DiBella Music in Bergenfield. After an O. DiBella technician inspects your instrument and deems it undamaged, a receipt will be issued. The instrument is the customer’s responsibility until a receipt is issued. No portion of the rental fee will be refunded.

If an instrument is lost or stolen, the customer is responsible for its discounted purchase price.

**Questions?** call 201-385-5800 or email [tom@odibellamusic.com](mailto:tom@odibellamusic.com)